

BROCHURE

A smarter way to manage sales tax compliance

End-to-end sales tax automation with AvaTax for Sage 50cloud



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Is slow and inaccurate manual tax filing giving you a headache?

Managing sales tax compliance manually is tough. Really tough.

It's slow, frustrating, subject to constant regulatory change and often, the data is spread across several spreadsheets and systems. And worse yet, the time you spend accurately calculating, collecting, and remitting your sales tax could be spent growing your business.

But do you know what's worse than managing sales tax compliance manually? Facing the risk of an audit, penalties and back charges. For the sake of your business, you need to get it right.

Now, imagine if you never had to worry about tracking or managing changing tax rates, regulations, and jurisdictional differences ever again. Every transaction, exemption certificate, file return, and remit payments are calculated and managed for you automatically, ensuring all your data is compliant and stored in a single, unified platform.

With AvaTax for Sage 50cloud, this is more than just a pleasant daydream.

Automation facilitates accuracy with AvaTax for 50cloud

AvaTax is your virtual tax expert updated in real-time to deliver 100% accuracy across the entire tax compliance spectrum.

Cloud-based and powered by superior processing logic, it's designed from the ground up as a single, unified system to help you manage even the most complicated tax issues. This includes situs, nexus, tax tiers, tax holidays, exemption certificate management and product taxability rules.

Thanks to seamless out-of-the-box integration with your existing Sage 50cloud and a single point of truth for your data, you can eliminate the guesswork and start saving time and money, fast. No extra hardware is needed and only ever pay for what you need with subscription-based pricing.

Unified. Automated. scalable. AvaTax is the solution that delivers

AvaTax automates real-time sales and use-tax calculations to your shopping cart or invoicing system. Every transaction is managed and calculated with pinpoint accuracy, eliminating human error and compliance slipups for absolute peace of mind.

No matter your business size or industry, your AvaTax for Sage 50cloud will always scale to meet your needs today and tomorrow. Remain secure in the knowledge that when states pass new legislation or your business enters a new market AvaTax for Sage 50cloud has your back. Even when we push updates to our obsessively up-to-date tax engine, it'll never interrupt your service.

We believe changes in tax shouldn't throw you off balance. By using AvaTax with Sage 50cloud, our customers have reported:

- Reduction of monthly prep and filing time by 80%
- Increased tax compliance and reduced errors
- Elimination of manual sales and use tax processes
- Increased nexus rollout from 2 states to 50 states
- Simplified tracking of multiple returns and deadlines



AvaTax in practice - increased accuracy for Colter & Peterson

**Industry:**

Papercutting and handling

Location:

North Americas

System:

Sage accounting software and AvaTax

Challenge:

The organization spent what it felt was too much time manually preparing, reviewing and filing sales tax, only to expose itself to repeat auditing and persistent filing errors.

Solution:

A cloud-based tax compliance solution that automatically calculates sales tax and stays up to date with all new customer acquisitions.

Results:

Colter & Peterson benefitted from increased tax compliance and a reduction in errors and risk of missing regulatory changes. With AvaTax they also eliminated their manual processes with full automation and simplified status tracking of multiple returns.

“It works. The entire process from cert capture through filing becomes seamless. Once it was implemented, it was easy to keep updated with new customers.”

— Jeff Marr, CFO, Colter & Peterson



A unified platform to ensure sales tax compliance is done right

AvaTax for Sage 50cloud extends the power of your Sage 50cloud with unified, end-to-end sales tax management automation. Available as a scalable add-on, you can get up and running within 30-60 days without disrupting your existing business processes.

Key features for businesses selling in or into, the U.S. include:

**More accurate tax rates and rules
with geo-coded validation**

The tax decision engine is populated with the latest, most accurate tax rates and rules with instant geo-coded address validation based on more than 12,000 jurisdictions.

**Eliminate manual certificate updates
with automated exemptions**

AvaTax automatically includes tax holidays and exempt transactions based on the latest exemption certificates.

Fast and seamless checkout connectivity

AvaTax connects seamlessly with shopping cart software allowing instant calculation of all duties and liabilities associated with export shipping and sales.

**Flexible connectivity
with 700+ pre-built integrations**

Our solution includes more than 700 pre-built connections into ERP, accounting, e-commerce, PoS applications, and an API for building your own custom connections.

Smarter, simpler and more secure data management

Keep your sales tax data, exemption certificates, and filing records secure in a single, unified platform to help achieve the highest levels of compliance.

**Seamless integration with Sage
Business Cloud**

AvaTax is available as an add-on for Sage accounting software, such as Sage 50cloud.



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