# Sage Operations Management

**sage** Operations Management

- Manage and track the complete job lifecycle of everything produced
- Automate manual processes to drive efficiency
- Centralized data and insight

## Target Customers

**Size:** SMB with 20-200 employees and annual revenues of under $50million

**Vertical:** Discrete manufacturers and wholesale distributors

**Ideal Customers:** Discrete manufacturers that only make-to-stock and return items to inventory when completed. Very little customization to the items they manufacture, and the need to explode subassembly manufacturing into a single work ticket where the parent item is being made

## Features

- Improve estimates with the ability to create a detailed cost roll up and automatically updated material costs
- Generate detailed work tickets automatically, check material availability before release and verify quote accuracy and production schedules before production starts
- See current costs and the status of projects in real time and base purchase recommendations on reorder points and minimum order quantities
- Analyze profitability based on remaining cost projections
- Quickly and easily issue parts to the job, automate generating purchase orders, overtime calculations and allocation to work tickets
- **Add on:** Product Configurator - customize products easily and maintain profitability
- **Add on:** Enhanced Scheduling - optimize job prioritization

## Benefits

**1** Save time and gain control - manage each element of the job end to end with tracking tools that cover the entire job lifecycle. Reduce the time you spend managing projects and automate manual processes

**2** Improve visibility - make smarter, more timely decisions with real-time, centralized data, including where there are cost overruns. Add Enhanced Scheduling to easily prioritize jobs

**3** Improve customer experience – provide accurate delivery dates and estimates and ensure you have the supplies you need to meet demand. Add Product Configurator to customize products according to need and produce custom estimates

**4** Reduce costs – understand the cost of items, including those that are customized, so that quotes drive profitability

# Sage Operations Management

## Customer Problems

- Manual processes lead to a lack of agility in managing exceptions and making the most of opportunities

- Unable to provide accurate, reliable delivery estimates and quotes

- Lack of centralized visibility leads to waste of resources

- Unable to track costs of every item as and when required, impacting profitability

## Pricing

| Sage 100cloud Manufacturing | Monthly | Annual | 3-year |
|---|---|---|---|
| Users 1-5 (per user) | $82.00 | $886.00 | $2,437.00 |
| Users 6-10 (per user) | $72.00 | $778.00 | $2,140.00 |
| Users 11-25 (per user) | $42.00 | $454.00 | $1,249.00 |
| Users 26 and above (per user) | $20.00 | $216.00 | $594.00 |
| Enhanced schedule module | $175.00 | $1,890.00 | $5,197.00 |
| Product configurator module | $200.00 | $2,160.00 | $5,940.00 |

## Reasons to Love

- Automate manual processes such as generating purchase orders and producing work tickets automatically

- Manage customization easily without impacting profit with the Product Configurator add on, which provides customized estimates, sales orders and bills of material

- Track jobs end to end across estimates, job planning, cost tracking, purchasing – customers will have all the information they need to make smarter decisions quickly

- Understand what products cost to make, when to purchase and how much to purchase with a centralized view of real-time data

- Identify bottlenecks quickly and optimize the prioritization of jobs by adding Enhanced Scheduling

- Get alerts to cost overruns in production automatically

Where to go for more information:
**www.sage.com/US/marketplace**

**For Internal Use Only**